

# MEMBERSHIP APPLICATION



**Society for Marketing Professional Services**

123 N. Pitt Street  
Suite 400  
Alexandria, VA 22314

PH 703.549.6117  
TF 800.292.7677  
FX 703.549.2498  
[www.smpps.org](http://www.smpps.org)

Name (PREFIX, FIRST, MI, LAST) \_\_\_\_\_

Title \_\_\_\_\_

Company \_\_\_\_\_ Company Web Address \_\_\_\_\_

Company Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Phone \_\_\_\_\_ Toll Free \_\_\_\_\_ Cell Phone \_\_\_\_\_

Fax \_\_\_\_\_ Email \_\_\_\_\_

Alternate Address \_\_\_\_\_

Alternate Phone \_\_\_\_\_ Alternate Email \_\_\_\_\_

#### CHAPTER PREFERENCE

Unless otherwise specified, a chapter will be automatically assigned based on your geographic location. For a full listing of SMPS chapters, visit [www.smpps.org](http://www.smpps.org).

## MEMBER INFORMATION

What is your primary job function (select only one)?

Administrative                       Manager

Business Developer                 Partner/Principal

CMO                                       President/CEO

Consultant                             Technical

Coordinator                           Vice President

Director                                 Other \_\_\_\_\_

What is your experience level?

Senior Level     Mid-Level     Entry-Level

What percentage of time do you spend on the following? (Total to 100%)

Marketing \_\_\_\_\_ Bus. Dev. \_\_\_\_\_ Mgt. \_\_\_\_\_ Other \_\_\_\_\_

What certifications or designations do you hold?

AIA                                       LEED AP

Associate AIA                       P.E.

APR                                       Ph.D.

CPSM                                   Other \_\_\_\_\_

The following data will be used for statistical purposes only.

Gender	<input type="checkbox"/> Female <input type="checkbox"/> Male
Birth Date	_____
Education/Degree	_____
Year Graduated	_____
Academic Major	_____
Year started in A/E/C Industry	_____
Year started in Marketing/BD	_____

## COMPANY INFORMATION

Federal/State Certifications	Geographic Location
<input type="checkbox"/> Disadvantaged Business	<input type="checkbox"/> Local
<input type="checkbox"/> Minority Owned	<input type="checkbox"/> Regional
<input type="checkbox"/> Women Owned	<input type="checkbox"/> National
<input type="checkbox"/> Small Business	<input type="checkbox"/> International
<input type="checkbox"/> Other _____	

Size of Firm (including all branch and satellite offices)

Under 10 employees                       100-249 employees

11-25 employees                          250-499 employees

26-99 employees                          Over 500 employees

Is your company's/firm's annual revenue less than \$4.5 million?

Yes     No

Company/Firm's Primary Discipline (select only one)

Architecture                               Geotechnical Engineering

Architecture/Engineering             Interior Design

Construction/Contracting            Landscape Architecture

Construction Management          Marketing Consulting

Design/Build                              Reprographics/Audio/Visual

Engineering                               Other \_\_\_\_\_

Environmental Engineering

## COMMUNICATION PREFERENCES

Please select information about SMPS you wish to receive via email.

Awards Programs                       Networking Opportunities

Certification                             Marketer QuickLook (e-newsletter)

Educational Programs and Research    Special Offers and News

Member Opportunities                 Volunteer and Leadership Opportunities

## DUES | PAYMENT INFORMATION

**Dues Calculation** Membership in the Society is an individual membership and includes an affiliation with one chapter.

Regular Member Dues	<del>\$ 440.00</del>	<del>\$ 440.00</del>
Foundation Contribution* (optional)	\$ 30.00	\$
<b>TOTAL DUES PAYMENT</b>		<b>\$</b>



### Payment

Check Enclosed (payable to SMPS)     Credit Card (Visa, MasterCard, American Express)

Credit Card # \_\_\_\_\_ CVV # \_\_\_\_\_ Exp. Date \_\_\_\_\_ Authorized Signature \_\_\_\_\_

\$50.00 of dues for new members is the origination fee and \$27.50 of dues is applied to a one-year subscription to the *Marketer* and \$7.50 is applied to *Marketer QuickLook*. Members may not deduct the subscription from dues. Dues and contributions paid to SMPS are not deductible as charitable contributions for federal income tax purposes, but they may be deductible as ordinary and necessary business expenses under other sections of the Internal Revenue Code.

\*Donations to the Foundation support projects to advance the field of professional services marketing, such as educational publications and research. Donations are deductible as charitable contributions for federal tax purposes. This contribution may be increased, decreased, or deducted as desired.

# SERVICES AND FACILITIES

Please select five options from each category (five from Company Services and five from Facilities if applicable). Rank your options 1–5, with “1” being most important and “5” being least important. These will be listed with your firm’s name in the online SMPS Membership Directory located in the MySMPS community at [www.mysmps.org](http://www.mysmps.org).

COMPANY SERVICES	RANK	COMPANY SERVICES	RANK	COMPANY SERVICES	RANK	FACILITIES	RANK
Accounting Services		Equipment Planning		Pre-Construction Services		Airfields/Airports	
Acoustical Consulting and Design		Event Planning		Presentation Binding		Arboreta/Aquariums	
Advertising Consulting		Exhibit Design/Signage		Presentation Coaching and Training		Automotive Dealerships/Service Centers	
Aquatic Facility Design		Facilities Management		Presentation Graphics		Bridges	
Arbitration		Facilities Management Maintenance		Presentation Training		Brownfield	
Architecture		Failure Analysis		Printing		Casino/Entertainment	
Architecture and Landscape Photography		Financial Management		Professional Trade Association		Chemical Facilities	
Asbestos Abatement Consulting		Fire Protection and Life Safety		Program Consulting/Management		Children's Hospitals	
Audio Enhancement/School Systems		Flooring Solutions		Programming		College Facilities	
Audio/Visual Design		Food Services Consulting/Management		Property Management		Conference and Civic Center Facilities	
Audio/Visual Presentations/Production		Functional Planning		Public Involvement		Crime Labs	
Audiovisual Facilities Consulting/Design		General Contractors		Public Relations Consulting		Criminal Justice Facilities	
Blueprinting		Geographic Information Systems		Real Estate Development		Elementary/Secondary Schools	
Bond Claims		Geotechnical Engineering		Recycle Content		Food Service Facilities	
Brand/Identity Implementation		GIS and Programming		Resolution		General Building	
Bridge Engineering		Golf Course Design		Restoration/Preservation		Government	
Brochures/Newsletters		Graphic Design		Right-of-Way Services		Harbors/Ports	
Building Repair/Restoration		Hazardous Waste Redemption		Roadway Engineering		Healthcare Facilities	
Business Development		Historic Preservation		Roof Consulting		Healthcare Operational/Clinical Planning	
CADD Services		Human Resources Consulting/Devlpt.		Sanitary Engineering		High-Technology Facilities	
Civil Engineering		Hydraulic Engineering		Security Systems/Engineering		Highways	
Claims Services		Indoor Air Quality		Seismic Design and Consulting		Historic Structures	
Coating Consulting		Industrial Hygiene		Site Assessments		Hotels/Resorts	
Commercial Design Photography		Information Technology		Software Systems		Housing	
Commercial Solutions		Insurance Brokers		Solar Energy		Industrial Facilities	
Commissioned Fine Arts		Interior Design		Space Planning		Infrastructure	
Commissioning		Interior Design/Commercial		Strategic Planning		Laboratory Facilities	
Communications Consulting		Internet Services		Structural Engineering		Libraries	
Communications Training		Laboratory Architecture		Subsurface Utility Engineering		Marinas	
Constructability Reviews		Laboratory Planning		Surveying and Mapping		Military Facilities	
Construction		Land Use Approvals		Sustainable Design		Mixed-Use Development Centers	
Construction Administration		Landscape Architecture and Planning		Sustainable Design/Engineering		Museums	
Construction Consulting		Laundry Design		Technology Consulting		Non-Profit Organizations	
Construction Information		Lead Paint Abatement Design		Telecommunications		Office Buildings	
Construction Law		Legal Services/Claims/Litigation		Theatre Consulting		Parking Facilities	
Construction Material Testing		Liens		Theater Design		Parks/Recreation Facilities	
Construction Progress Photography		Life Cycle Cost Analysis		Threshold Inspection		Postal Facilities	
Construction Project Management		Lighting Design/Consulting		Title Insurance		Rail/Mass Transit	
Consulting and Design		Management Consulting		Traffic and Transportation Design/ Consulting		Recreation Centers	
Corporate Gifts		Manufacturer of Document Finishing Productions and Equipment		Training		Religious Facilities	
Corporate Real Estate		Manufacturer of Formaldehyde-Free Fiberglass Insulation		Urban Design		Retail Facilities	
Cost Estimating and Scheduling		Marine Engineering		Utilities Services		Secure Facilities	
CRM Consulting		Market Research		Utility Coordination		Sports Facilities	
Database Consulting		Marketing/Communications Consulting		Utility Relocation Design		Theatres	
Design/Build Services		Mechanical Engineering		Value Engineering		Theme Park Facilities	
Digital Media		Mergers/Acquisitions		Vibration Control		Vivarium	
Dispute Avoidance		Mining Engineering		Waste Management		Water and Wastewater Facilities	
Document Management Services		Needs Assessments		Water & Wastewater Treatment		Zoo Design	
Electrical Contractors		Owners Representatives		Water Resources			
Electrical Engineering		Parking Consulting		Web Page Development			
Electrical Engineering/Energy Consulting		Photogrammetry		Website Design			
Electrical Utility Design/Consulting		Photography		Website Development			
Engineering		Placement Services		Wetlands			
Environmental Consulting/Engineering		Planning		Writing/Editing Services			
Environmental Graphic Design				Zoning			
Environmental Health and Safety							

Supervisor's Name and Title

Supervisor's E-mail

How did you learn about SMPS?

What is your primary reason for joining SMPS?

SOURCE CODE: